

# LYNCH & Associates

---

## Registered Investment Advisor

### Client Relationship Summary

LYNCH & Associates, Inc. is registered as an investment advisor with the Securities & Exchange Commission. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at <https://investor.gov/crs>, which also provides educational materials about investing, investment advisors, and broker-dealers. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

### What investment services and advice can you provide me?

We are a registered investment advisor that offers investment advisory services to clients. Our advisory services include Investment Management and Financial Planning. If you open an advisory account with our firm, we will meet with you to understand your current financial situation, existing resources, goals, and risk tolerance. Based on what we learn, we will recommend a portfolio of investments that is monitored on an ongoing basis, and if necessary, rebalanced to meet your changing needs, stated goals and objectives.

We generally manage accounts on a discretionary basis. After you sign an agreement with our firm, we're allowed to buy and sell investments in your account without asking you in advance. Any limitations will be described in the signed advisory agreement. We will have discretion until the advisory agreement is terminated by you or our firm. Our firm does not impose minimum requirements for opening and maintaining accounts or otherwise engaging us. More details about our services can be found on our Form ADV Part 2A in section 5 and can be accessed online at <https://adviserinfo.sec.gov/firm/summary/108326>.

### What fees will I pay?

You will be charged an ongoing quarterly fee based on the value of the investments in your account. Our Investment Management fee schedule is standard for all clients, with a maximum of 1.10% annually depending on the value of the investments in your account. The more assets you have in your advisory account, the more you will pay us. We therefore have an incentive to increase the assets in your advisory account in order to increase our fees. Our firm's fees will be automatically deducted from your advisory account quarterly, which will reduce the value of your advisory account.

The broker-dealer that holds your assets may, in some cases, charge you a transaction fee when we buy or sell an investment for you. The broker-dealer's transaction fees are in addition to our firm's fees for our Investment Management service. Some investments, such as mutual funds and exchange traded funds, charge additional fees that will reduce the value of your investments over time.

You will pay fees and costs whether you make or lose money on your investments. **Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and**

**costs you are paying.** Additional information about our fees is in Item 5 of our Firm Brochure, which is available online at <https://adviserinfo.sec.gov/firm/summary/108326>.

### **What are your legal obligations when acting as my Investment advisor? How else does your firm make money and what conflicts of interest do you have?**

When we act as your investment advisor, we must act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

Because we charge a higher fee for equity management than for fixed income management, we have a conflict of interest because of the incentive to favor equity investments. Also, because we earn a fee equal to a percentage of your assets, our interests are aligned as we do better when you do better. At the same time, some may consider it a conflict of interest in that this arrangement gives our firm an incentive to encourage clients to increase assets in their account.

### **How do your financial professionals make money?**

Our financial professionals are paid salaries. There are no sales incentives or other compensation paid for bringing in more client assets or investing in specific investment products. Client satisfaction and the ability to serve more clients in an effective manner are the two primary ways in which our financial professionals can increase their salaries.

### **Do your financial professionals have legal or disciplinary history?**

No employees of LYNCH & Associates have ever had any legal or disciplinary action taken against them. Visit the website <https://investor.gov/CRS> for a free and simple search tool to research our firm and our financial professionals.

### **Additional information**

For additional information about our investment advisory services or to request a copy of our latest Client Relationship Summary, please visit our website at [www.LNAonline.com](http://www.LNAonline.com) or call us at 812-853-0878.

#### **Questions to Ask Us:**

- *Given my financial situation, should I choose an investment advisory service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education and other qualifications?  
What do those qualifications mean?*
- *Help me understand how these fees and costs may affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs and how much will be invested for me?*
- *How might your conflicts of interest affect me, and how will you address them?*
- *Who is my primary contact person? Is he or she a representative of an investment adviser or a broker-dealer?  
Who can I talk to if I have concerns about how this person is treating me?*